

Sample Management - Marketing Major 4-Year Plan

Bachelor of Business Administration: Management

This is a **SUGGESTED** 4-year degree plan. Not all classes are offered every semester. Please consult the Neeley Academic Advising Center, the Management Department, Major Checklist or the University Catalog for clarification on course offerings and prerequisites.

First Year			
Fall Semester		Spring Semester	
Course	Credit Hours	Course	Credit Hours
BUSI 10153 Business in Society	3	ECON 10233 Introduction to Macroeconomics	3
ECON 10223 Introduction to Microeconomics	3	ENGL 10803 Intro Comp: Writing as Inquiry	3
MATH 10283 Applied Calculus	3	TCU CORE - Humanities / RT	3
TCU CORE - Humanities / LT	3	TCU CORE - Natural Science/GA	3
TCU CORE - Social Science / CSV	3	TCU CORE - Fine Art	3
Credit Hours	15	Credit Hours	15

Second Year			
Fall Semester		Spring Semester	
Course	Credit Hours	Course	Credit Hours
ENGL 20803 Intermediate Composition	3	ACCT 20353 Fundamentals of Accounting	3
ENTR 20153 Entr & Business Reg Environment	3	INSC 20263 Business Information Systems	3
INSC 20153 Statistical Analysis	3	INSC 30313 Supply Chain Management	3
TCU CORE - Humanities / HT	3	MARK 30153 Marketing Management	3
TCU CORE - Natural Science	3	COMM 10123 Communicating Effectively	3
Credit Hours	15	Credit Hours	15

Third Year			
Fall Semester		Spring Semester	
Course	Credit Hours	Course	Credit Hours
MANA 30153 Organizational Management	3	MANA 30313 Leader Development	3
MANA 30323 Organization Anal. & Problem Solv.	3	MANA/MARK Major Elective (MARK 30303)	3
MARK 30113 Marketing Research	3	MARK Major Elective	3
MARK 30243 Customer Insights	3	MARK Major Elective	3
INSC 30801 Business Applications in Excel	1	FINA 30153 Financial Management	3
General Elective	3		
Credit Hours	16	Credit Hours	15

Fourth Year			
Fall Semester		Spring Semester	
Course	Credit Hours	Course	Credit Hours
MANA 40203 Managing People & HR	3	MANA 40213 Team Dynamics	3
MANA 40633 Principles of Negotiation	3	MANA Major Elective	3
MARK Major Elective	3	MARK 40203 Marketing Strategy	3
ACCT 40163 Decision Making & Control	3	MANA 40153 Strategic Management	3
BUSI 30383 Global Business w/ Ethical Lens (CA)	3	General Elective	3
Credit Hours	15	Credit Hours	15

TOTAL DEGREE HOURS	121
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** Courses listed above are provided as a **sample sequencing order only** and may not apply to all students. Please meet with your academic advisor for a personalized plan. Be advised, as stated in the University Undergraduate Catalog, " Faculty, Academic Advisors, and Deans are available to help students understand and meet academic requirements for a degree, but the students themselves are responsible for understanding and fulfilling them. The degree will be withheld pending adequate fulfillment if requirements are not satisfied. **Thus, it**

is essential that each student becomes familiar with all requirements and remains informed throughout their college career.